

Firehouse Subs Public Safety Foundation, Inc.

Financial Statements

Years Ended December 31, 2020 and 2019



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Independent Auditors' Report

Board of Directors Firehouse Subs Public Safety Foundation, Inc. Jacksonville, FL

We have audited the accompanying financial statements of Firehouse Subs Public Safety Foundation, Inc. (the "Foundation"), a non-profit corporation, which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2020 and 2019, its operations and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Dixon Hughes Goodman LLP

Jacksonville, FL June 10, 2021

	2020	 2019
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 4,424,093	\$ 3,189,888
Marketable securities	10,739,582	9,238,163
Contributions receivable	885,518	533,577
Due from related parties	-	209,724
Other current assets	59,817	54,943
Total current assets	16,109,010	13,226,295
Property and equipment, net	4,500	 3,094
Total assets	\$ 16,113,510	\$ 13,229,389
LIABILITIES AND NET ASSETS Current liabilities: Accounts payable and accrued expenses Due to related party Grants payable	\$ 93,488 135,848 1,348,639	\$ 89,559 125,790 738,549
Total current liabilities	1,577,975	 953,898
Net assets:		
Without donor restrictions	40 700 500	0.000.400
Board appropriated	10,739,582	9,238,163
Unappropriated With donor restrictions	2,381,825	2,152,411
with donor restrictions	1,414,128	 884,917
Total net assets	14,535,535	 12,275,491
Total liabilities and net assets	\$ 16,113,510	\$ 13,229,389

		2020		2019			
	Without Donor	With Donor	Total	Without Donor	With Donor	Total	
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total	
Support and other revenue:							
Contributions	\$ 7,727,720	\$ 1,888,348	\$ 9,616,068	\$ 10,315,922	\$ 1,299,337	\$ 11,615,259	
In-kind donations	7,400	-	7,400	7,400	-	7,400	
Investment income	601,419	-	601,419	1,513,813	-	1,513,813	
Other income	79,426	-	79,426	81,756	-	81,756	
Special events	357,632	-	357,632	159,152	-	159,152	
Less: direct expenses	(114,373)		(114,373)	(70,041)		(70,041)	
Total support	8,659,224	1,888,348	10,547,572	12,008,002	1,299,337	13,307,339	
Net assets released from restrictions	1,359,137	(1,359,137)		2,057,008	(2,057,008)		
Total support and other revenue	10,018,361	529,211	10,547,572	14,065,010	(757,671)	13,307,339	
Expenses:							
Program services	7,149,137		7,149,137	9,337,403	<u>-</u> _	9,337,403	
Supporting services:							
Fundraising	749,759	-	749,759	657,531	-	657,531	
General and administrative	388,632		388,632	384,501		384,501	
Total support services	1,138,391		1,138,391	1,042,032		1,042,032	
Total expenses	8,287,528		8,287,528	10,379,435		10,379,435	
Change in net assets	1,730,833	529,211	2,260,044	3,685,575	(757,671)	2,927,904	
Net assets, beginning of year	11,390,574	884,917	12,275,491	7,704,999	1,642,588	9,347,587	
Net assets, end of year	\$ 13,121,407	\$ 1,414,128	\$ 14,535,535	\$ 11,390,574	\$ 884,917	\$ 12,275,491	

Public Safety			Program Services									Supporting Services			
Cash donations \$ 2,732,764 \$ 50,988 \$ 63,812 \$ 171,657 \$ 50,000 \$ - \$ - \$ 3,069,221 Equipment donations 3,286,136 84,492 - 70,458 6,473 - - 286,516 - - 286,516 - - - 286,516 - - - 286,516 - - - 286,516 - - - 286,516 - - - 286,516 - - - 286,516 - - - - 286,516 - - - - - 286,516 -		 Safety		and		Firefighters and Law					_Fu	and		Total	
Equipment donations 3,286,136 84,492	Year ended December 31, 2020														
Advertising and promotions 317 800 6 319,411 750 321,284 Insurance	Equipment donations Food and supplies	\$, ,	\$,	\$	•	\$	70,458	\$,	\$	- - -	\$	- - - 5,000	\$ 3,447,559 286,516
Telephone	Insurance Licenses and permits			-		- - - 11,408		- - - 41,437		-		-		750 2,522 18,279	2,522 18,279
Total expenses \$ 6,251,425 \$ 169,229 \$ 75,281 \$ 570,311 \$ 82,891 \$ 749,759 \$ 388,632 \$ 8,287,528 Year ended December 31, 2019 Cash donations \$ 4,880,534 \$ 171,509 \$ 20,000 \$ 289,709 \$ - \$ - \$ - \$ 5,361,752 Equipment donations 3,419,840 117,201 - 15,334 13,844 - - 3,566,219 Food and supplies - 375 - 4,790 - - 5,000 5,000 Advertising and promotions 4,499 2,675 - - - 300,271 45 307,490 Insurance - - - - - - 2,400 2,400 Licenses and permits - - - - - 2,400 2,400 Licenses and permits - - - - - - 2,400 2,400 Salaries and benefits 256,866 76,501 12,333 </td <td>Telephone Travel Awards and prizes</td> <td>,</td> <td></td> <td>156 - -</td> <td></td> <td>61 -</td> <td></td> <td>243</td> <td></td> <td></td> <td></td> <td>210 103,739</td> <td></td> <td>46,013 1,599 5,618</td> <td>6,018 5,898 103,739</td>	Telephone Travel Awards and prizes	,		156 - -		61 -		243				210 103,739		46,013 1,599 5,618	6,018 5,898 103,739
Cash donations \$ 4,880,534 \$ 171,509 \$ 20,000 \$ 289,709 \$ - \$ - \$ 5,361,752 Equipment donations 3,419,840 117,201 - 15,334 13,844 - - 3,566,219 Food and supplies - 375 - 4,790 - - - 5,165 Rent - - - - - 5,000 5,000 Advertising and promotions 4,499 2,675 - - - 300,271 45 307,490 Insurance - - - - - - 2,400 2,400 Licenses and permits - - - - - - - 17,073 17,073 17,073 17,073 30,271 691,455 160,021 167,977 691,455 691,455 8,501 160,021 167,977 691,455 691,455 691,455 7,081 7,081 7,081 7,081 7,081 7,081 7,081	·	\$ 6,251,425	\$	169,229	\$	75,281	\$	570,311	\$	82,891	\$	<u> </u>	\$	·	\$ · · ·
Equipment donations 3,419,840 117,201 - 15,334 13,844 - - 3,566,219 Food and supplies - 375 - 4,790 - - - 5,165 Rent - - - - - - 5,000 5,000 Advertising and promotions 4,499 2,675 - - - - 300,271 45 307,490 Insurance - - - - - - 2,400 2,400 Licenses and permits - - - - - - - 17,073 17,073 17,073 Salaries and benefits 256,866 76,501 12,333 9,256 8,501 160,021 167,977 691,455 Professional fees - - - - - - 460 56,621 57,081 Telephone 2,151 547 86 56 64 1,414	Year ended December 31, 2019														
Insurance - - - - - - 2,400 2,400 Licenses and permits - - - - - - 17,073 17,073 Salaries and benefits 256,866 76,501 12,333 9,256 8,501 160,021 167,977 691,455 Professional fees - - - - - 460 56,621 57,081 Telephone 2,151 547 86 56 64 1,414 1,894 6,212 Travel 19,402 2,818 30 - - 5,109 8,490 35,849 Awards and prizes - - - - - 105,919 - 105,919 Other expenses 5,958 2,524 - - - 84,337 125,001 217,820	Equipment donations Food and supplies	\$, ,	\$	117,201	\$	-,	\$	15,334	\$	- 13,844 - -	\$	- - -	\$	-	\$ 3,566,219 5,165
Professional fees - - - - - - - 57,081 Telephone 2,151 547 86 56 64 1,414 1,894 6,212 Travel 19,402 2,818 30 - - 5,109 8,490 35,849 Awards and prizes - - - - 105,919 - 105,919 Other expenses 5,958 2,524 - - - 84,337 125,001 217,820	Insurance Licenses and permits	-		-		- - - 12 333		- - 9 256		-		-		2,400 17,073	2,400 17,073
	Professional fees Telephone Travel	- 2,151		- 547		86 30		- 56		64		460 1,414 5,109		56,621 1,894	57,081 6,212 35,849
	·	\$ <u> </u>	\$		\$	32,449	\$	319,145	\$	22,409	\$	<u> </u>	\$,	\$

	2020		 2019
Cash flows from operating activities: Change in net assets Adjustments to reconcile change in net assets to net cash	\$	2,260,044	\$ 2,927,904
provided by operating activities: Depreciation expense Bad debt expense Unrealized gain on marketable securities		1,619 2,469 (601,419)	22,491 3,825 (1,513,813)
Changes in operating assets and liabilities: Contributions receivable Other current assets Accounts payable and accrued expenses Grants payable		(354,410) (4,874) 3,929 610,090	196,497 (29,465) 5,737 390,286
Net cash provided by operating activities		1,917,448	2,003,462
Cash flows from investing activities: Purchase of marketable securities Purchase of property and equipment		(900,000) (3,025)	 (1,850,000) (1,845)
Net cash used by investing activities		(903,025)	 (1,851,845)
Cash flows from financing activities: Net loans (to) repayments from related parties		219,782	(128,402)
Net cash provided (used) by financing activities		219,782	 (128,402)
Net change in cash		1,234,205	23,215
Cash and cash equivalents, beginning of year		3,189,888	 3,166,673
Cash and cash equivalents, end of year	\$	4,424,093	\$ 3,189,888

Notes to Financial Statements

1. Nature of Organization and Summary of Significant Accounting Policies

Firehouse Subs Public Safety Foundation, Inc. (the "Foundation"), a nonprofit corporation, was incorporated under the laws of the State of Florida on September 7, 2005 and started conducting operations in 2006. Its purpose is to support public safety organizations and disaster relief by providing lifesaving equipment, education scholarships and other financial support, and provide support to the veterans of the United States military. The majority of revenue sourcing for the Foundation's purpose is obtained through donations from restaurant patrons and vendors of the Firehouse Restaurant Group, Inc. locations ("Firehouse Subs").

The financial statements, which are presented on the accrual basis of accounting, have been prepared to present balances and transactions according to the existence or absence of donor-imposed restrictions.

Net assets and revenue, gains, expenses and losses are required to be classified as without or with donor restrictions based upon the following criteria:

- 1. Net assets without donor restrictions represent expendable funds available for operations, which are not otherwise limited by donor restrictions.
- 2. Net assets with donor restrictions consist of contributed funds subject to specific donor-imposed restrictions contingent upon specific performance of a future event or a specific passage of time before the Foundation may spend the funds.

Contributions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. When a donor restriction expires, net assets are reclassified to without donor restrictions and are reported in the statement of activities as net assets released from restriction. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Foundation reports the support as net assets without donor restrictions.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect (1) the reported amounts of assets and liabilities; (2) disclosure of contingent assets and liabilities at the date of the financial statements; and, (3) the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

Cash and cash equivalents

The Foundation considers all highly liquid investments purchased with original maturity of three months or less to be cash equivalents. The Company maintains cash balances in excess of the Federal Deposit Insurance Corporation (FDIC) limit from time to time.

Marketable securities

Marketable securities are recorded at fair value. The fair value of marketable securities is based on the last sales price on the valuation date for those securities traded on national securities exchanges. For securities traded overthe-counter, the last bid price is used. Realized and unrealized gains or losses are determined by comparison of cost to either proceeds received from sales or market values.

Purchases and sales of securities are recorded on a trade-date basis. Investment income is recorded when earned. Dividends are recorded on the ex-dividend date. See Note 4.

Investment return objectives, risk parameters and strategies

The Foundation has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to Foundation while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to produce total returns sufficient to grow the fund balance in perpetuity and to support future spending for the purposes approved by the Board of Directors or as originally directed by the donor. Endowment assets are invested in a well-diversified asset mix and the Foundation has established allowable ranges by asset class within the portfolio. These asset classes may include: core domestic and international equities, style specific domestic and international equities, small company equities, whether core or style specific, both domestic and international; domestic fixed income securities, global fixed income securities and cash equivalents. In addition, an allocation to hard assets and alternative investments may be included.

Investment performance will be reviewed at least annually by the Board of Directors to determine the continued feasibility of achieving the investment objectives. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Contributions receivable and revenue recognition

Contributions are recognized when the donor makes an unconditional promise to give to the Foundation and are recorded under revenues, gains and other support. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, assets are reclassified to without donor restrictions.

Management evaluates total receivables and includes in the allowance for doubtful accounts an estimate of losses to be sustained. Uncollectible amounts are charged against the allowance account when management determines the possibility of collection is remote. The allowance for doubtful accounts was zero at December 31, 2020 and 2019. No interest is charged on receivables that are past due.

Property and equipment

Property and equipment are recorded at cost which was \$123,878 and \$120,853 at December 31, 2020 and 2019, respectively. Depreciation is computed by straight-line methods applied to individual items, based on estimated useful lives of three years. Accumulated depreciation was \$119,378 and \$117,759 at December 31, 2020 and 2019, respectively. Additions exceeding \$750 are capitalized.

Expenditures for maintenance, repairs, and minor renewals are charged to expense as incurred. Major renewals and betterments are capitalized.

Grants payable

Grants payable represent amounts due to qualifying organizations and causes as approved by the Foundation's Board of Directors.

Quasi-endowment

The Foundation has established and plans to grow a quasi-endowment fund to provide income for stabilizing operations against fluctuations in the annual campaign revenue; to enhance annual campaign revenue from income generated by the endowed gifts; and to provide program funding flexibility not possible through annual campaign revenue including emergency funding, administrative costs, challenge grants and infrastructure needs.

Advertising

Advertising costs are expensed as incurred. Advertising expenses for the years ended December 31, 2020 and December 31, 2019 were \$321,284 and \$307,490, respectively.

Expense allocation

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income taxes

The Foundation is recognized by the Internal Revenue Service as a nonprofit under Section 501(c)(3) of the Internal Revenue Code; accordingly, the accompanying financial statements do not reflect a provision or liability for federal and state income taxes.

Adoption of new accounting standard

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. The ASU and all subsequently issued clarifying ASUs replaced most existing revenue recognition guidance in U.S. GAAP. The ASU also required expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The Foundation adopted the new standard effective January 1, 2019, the first day of the Foundation's fiscal year, using the modified retrospective approach.

As part of the adoption of the ASU, the Foundation elected the following transition practical expedients: (i) to reflect the aggregate of all contract modifications that occurred prior to the date of initial application when identifying satisfied and unsatisfied performance obligations, determining the transaction price, and allocating the transaction price; and (ii) to apply the standard only to contracts that are not completed at the initial date of application. Because contract modifications are minimal, there is not a significant impact as a result of electing these practical expedients.

Analysis of various provisions of this standard resulted in no significant changes in the way the Foundation recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

In June 2018, FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The amendments in this ASU assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, or as exchange (reciprocal) transactions subject to other guidance and (2) determining whether a contribution is conditional. The Foundation adopted the new standard effective January 1,

2019, the first day of the Foundation's fiscal year, using the modified retrospective approach. No changes were required to previously reported revenues as a result of the adoption.

2. Availability of Financial Assets

The following reflects the Foundation's financial assets as of the statement of financial position date reduced by amounts not available for general use because of donor-imposed restrictions within one year of the statement of financial position date, as required by the Foundation's application of ASU 2016-14 in 2019.

Financial assets, at December 31:

	2020	2019
Cash and cash equivalents Contributions receivable Marketable securities	\$ 4,424,093 885,518 10,739,582	\$ 3,189,888 533,577 9,238,163
	<u>\$ 16,049,193</u>	<u>\$ 12,961,628</u>
Less those unavailable for general expenditures within one year due to:		
Donor-imposed restrictions with time or purpose restrictions Board designations:	(1,414,128)	(883,376)
Quasi-endowment fund, primarily for long-term investing	(10,739,582)	(9,238,163)
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 3,895,483</u>	\$ 2,840,089

The Foundation is substantially supported by contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Foundation must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Foundation's liquidity management, it has a policy to structure its financial assets to be available as general expenditures, liabilities, and other obligations come due. The Foundation also has a significant degree of flexibility and discretion to manage its costs based on the annual contribution levels and financial assets available. In the event of an unanticipated liquidity need, the Foundation's Board could permit the Foundation's quasi-endowment as described in Note 3 to be available.

3. Marketable Securities

The Board of Directors ("the Board") established a quasi-endowment fund (the "quasi-endowment fund") to invest certain unrestricted contributions as approved by the Board. \$900,000 was transferred from cash to the quasi-endowment fund in 2020 (\$1,850,000 in 2019). The overall value of the quasi-endowment fund is \$10,739,582 at December 31, 2020 (\$9,238,163 at December 31, 2019) with substantially all assets in mutual funds. It is the intention of the Foundation to have this quasi-endowment fund treated as an endowment, with principal to remain intact and only interest to be spent, although any portion may be spent at the Board's discretion. Therefore, the fund has been included in unrestricted net assets.

Investment income consisted of the following at December 31, 2020 and 2019:

		2020				
Interest and dividends Market appreciation Other expenses	\$	152,044 512,919 (63,544)	\$	241,249 1,340,614 (68,050)		
	<u>\$</u>	601,419	\$	1,513,813		

4. Fair Value Measurements

The Foundation follows accounting standards requiring a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1 - Quoted prices are available in active markets for identical investments as of the reporting date.

Level 2 - Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third-party pricing services for identical or similar assets or liabilities.

Level 3 - Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require management judgment and estimation. Such investment valuations are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques.

Inputs broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. The Foundation uses the market approach valuation technique to value its investments.

The following is a description of the valuation methodologies used for assets measured at fair value.

Level 1 Fair Value Measurements - The fair value of mutual funds is based on quoted net asset values of the shares held by the Foundation at year end. The fair value of money market funds is based on transacted values.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

There were no changes during the year ended December 31, 2020 and 2019 to the Foundation's valuation techniques used to measure asset and liability fair values on a recurring basis.

At December 31, 2020 and 2019, all marketable securities were equity fund mutual funds classified as Level 1.

The Foundation has \$4,424,093 and \$3,189,888 in cash and cash equivalents as of December 31, 2020 and 2019, which was not classified as a Level as prescribed within the fair value hierarchy.

5. Contributions Receivable

Contribution receivables consist primarily of donations generated by in-restaurant initiatives at Firehouse Subs franchise locations and vendor donations. The majority of these receivables are collected within 90 days after period-end and as such there are no credit terms. The Foundation does not charge interest on past due amounts.

An allowance for uncollectible contribution receivables is estimated based on management's judgment on the collectability of these receivables. At December 31, 2020 and 2019, the Foundation considered all remaining receivables to be fully collectible. Accordingly, there was no allowance for doubtful accounts. There was bad debt expense of \$2,469 in 2020 (\$3,825 in 2019).

6. Related Party Transactions

The Foundation received contributions from Firehouse Subs of approximately \$103,000 and \$113,000 for the years ended December 31, 2020 and 2019, respectively.

The Foundation incurred expenses of approximately \$770,000 (\$690,000 in 2019) paid to Firehouse Subs for reimbursement of the Foundation executive director, senior manager of development, senior manager of marketing and communications, senior manager of finance and compliance, events and outreach coordinator, procurement specialist, and administrative assistant salary and benefits.

The Foundation has certain amounts due to and from related parties that are unsecured and due upon demand. Such transactions were made in the ordinary course of business on substantially the same terms and conditions, including interest rates and collateral, as those prevailing at the same time for comparable transactions with other customers, and did not, in the opinion of management, involve more than normal credit risk or present other unfavorable features.

Firehouse Subs provides office facilities as well as accounting assistance to the Foundation at no charge. These in-kind donations are recorded at their estimated fair value of \$7,400 as revenues and expenses in the Statements of Activities for the years ended December 31, 2020 and 2019, respectively.

Firehouse of America, LLC ("FOA") is in the business of franchising Firehouse Subs branded restaurants. FOA conducted a sales promotion for the years ended December 31, 2020 and 2019, whereby FOA donated to the Foundation a sum equivalent to 0.11% of all gross sales generated during the fiscal years 2020 and 2019. Based upon past sales revenue from the restaurants, the donation amount was a minimum guaranteed annual donation of \$1,000,000. The donation is restricted for life-saving equipment to first responders. \$1,000,000 was contributed to the Foundation in 2020 and 2019 and was recorded with donor restrictions classification.

In addition, the Foundation is allowed to use the Firehouse Subs trademark name in its operations.

7. Net Assets with Donor Restrictions

Net assets with donor restrictions at December 31, 2020 and 2019 consist of amounts received by the Foundation designated by donors generally for specific disaster relief and United States military veterans' initiatives.

8. Concentrations

The Foundation receives almost all of its support, either directly or indirectly, from the operations of Firehouse Subs.

9. Donated Services

A substantial number of individuals and organizations have made significant contributions of time and expertise in the furtherance of the Foundation's programs. The value of contributed time and expertise is not reflected in these statements, since it does not lend itself to objective measurement.

10. Subsequent Events

The Foundation evaluated the effect subsequent events would have on the financial statements through June 10, 2021, which is the date the financial statements were available to be issued.

In March 2020, the World Health Organization declared the outbreak of COVID-19, a novel strain of Coronavirus, a pandemic. The Coronavirus outbreak is disrupting supply chains and affecting production and sales across a range of industries. The extent of the impact of the outbreak on our operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on our customers, employees and vendors, and governmental, regulatory and private sector responses. The consolidated financial statements do not reflect any adjustments as a result of the increase in economic uncertainty.